



South Santa Barbara County Sales by Area

INDICATES NON-MLS SALES

INDICATES CONDOMINIUM

INDICATES CASH SALE

November 2021

Carpinteria	
\$500,000	5915 Hickory St 3
\$505,000	5915 BIRCH ST #1
\$530,000	5946 Via Real 2
\$540,000	5950 Hickory St 4
\$649,500	3375 FOOTHILL RD #423
\$715,000	4692 Carpinteria Ave 24
\$720,000	4950 Sandyland Rd. 223
\$750,000	4950 Sandyland Rd 229
\$775,000	4264 Carpinteria 5
\$895,000	3375 Foothill Rd 1113
\$948,000	4831 8th St 6
\$1,200,000	3375 Foothill Rd 333
\$1,298,000	1476 Theresa St
\$1,350,000	1306 La Manida Street
\$1,375,000	750 Palm Ave
\$1,400,000	1125 Calle Lagunitas
\$1,500,000	1483 Azalea Dr
\$1,590,000	3884 Foothill Rd.
\$2,530,000	3902 Via Real
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\$1,040,553	Avg
\$895,000	Median
19	Sales

Goleta	
\$435,000	47 DEARBORN PL #23
\$545,000	150 Sanderling Ln
\$550,000	7638 Hollister Ave 132
\$585,000	285 Moreton Bay Lane #5
\$605,000	152 Sanderling Ln
\$650,000	452 Linfield Pl F
\$675,000	5822 Encina Road #3
\$730,000	7602 Hollister Ave 203
\$750,000	469 Barling Ter
\$810,000	5000 Ponderosa Way
\$830,000	30 Sonoma Ave
\$845,000	98 S KELLOGG AVE
\$850,000	7388 Calle Real 4
\$875,000	7388 Calle Real 5
\$900,000	7388 Calle Real 6
\$935,000	6050 Suellen Ct
\$960,000	7941 Whimbrel Ln
\$995,000	7706 Calle Real
\$1,003,000	173 Carlo Dr
\$1,006,500	345 Kellogg Way 18
\$1,025,000	6609 Calle Koral
\$1,035,000	38 Amador Ave
\$1,050,000	409 Grenoble Rd
\$1,061,900	7035 Del Norte Dr
\$1,100,000	4226 Encore Dr
\$1,125,000	6422 Carolale Lane
\$1,150,000	5109 San Vicente Dr
\$1,198,000	6612 CALLE KORAL
\$1,200,000	226 CALLE SERRENTO
\$1,220,000	7885 LANGLO RANCH RD
\$1,250,000	5673 Surfrider Way 101
\$1,250,000	225 Santa Barbara Shores Dr
\$1,250,000	225 SANTA BARBARA SHORES DR
\$1,311,000	235 Hillview Dr
\$1,312,000	220 Calle Serrento
\$1,312,000	220 CALLE SERRENTO
\$1,350,000	5198 Calle Asilo
\$1,400,000	7569 Newport Dr
\$1,420,000	339 Via El Encantador
\$1,500,000	6196 Craigmont Drive
\$1,526,000	5730 Berkeley Rd
\$1,550,000	122 Sanderling Lane
\$1,845,000	5359 Parejo Dr
\$1,980,500	5134 Cathedral Oaks Rd
\$2,100,000	360 Arboleda Rd
\$2,250,000	867 Randolph Rd
\$2,690,500	4564 Atascadero Dr
\$2,850,000	1077 Camino Del Rio
\$2,905,000	7761 Sora Ct
\$3,050,000	180 Nogal Dr
\$3,400,000	1075 San Antonio Creek Rd
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\$1,298,067	Avg
\$1,125,000	Median
51	Sales

Hope Ranch	
\$2,500,000	1060 Monte Dr
\$3,896,000	4375 Via Glorieta
\$4,700,000	4055 Mariposa Dr
\$4,825,000	801 VIA TRANQUILA
\$8,600,000	4163 Marina Dr
\$8,974,000	4110 Creciente Dr
\$5,582,500	Avg
\$4,762,500	Median
6	Sales

Montecito	
\$1,835,000	345 Sierra Vista Rd
\$2,250,000	2500 BELLA VISTA DR
\$2,360,000	931 Coyote Rd
\$2,730,000	916 El Rancho Rd
\$2,850,000	1434 School House Rd
\$3,275,000	564 Santa Angela Ln
\$3,433,000	722 Woodland Dr
\$3,475,000	60 Seaview Dr
\$3,800,000	220 Hot Springs Rd
\$3,900,000	2939 East Valley Rd
\$4,150,000	2815 E Valley Rd
\$4,300,000	1300 Plaza Pacifica
\$4,500,000	487 MONARCH LN
\$5,028,500	154 Coronada Cir
\$5,250,000	2297 Featherhill Rd
\$5,300,000	1319 Plaza Pacifica
\$5,415,000	743 Woodland Dr
\$5,795,000	513 Crocker Sperry Dr
\$7,450,000	311 Meadowbrook Drive
\$8,250,000	1 Miramar Ave
\$10,500,000	2626 Sycamore Canyon Rd
\$12,362,683	595 Picacho Ln
\$19,600,000	1475 E MOUNTAIN DR
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\$5,556,921	Avg
\$4,300,000	Median
23	Sales

Santa Barbara	
\$480,000	2638 STATE ST 15
\$600,000	110 POR LA MAR CIR
\$665,000	965 Miramonte Dr 1
\$675,000	501 SAN PASCUAL ST
\$705,000	1812 CHAPALA ST B
\$745,000	1701 Anacapa Street 21
\$745,000	3639 San Remo Dr 11
\$782,660	972 Miramonte Dr. #1
\$811,000	3980 Via Lucero A2
\$825,000	407 W PEDREGOSA ST #13
\$840,000	2016 Castillo St C
\$854,000	12 W. Constance Avenue #1
\$975,000	66 BARRANCA AVE #3
\$978,000	2128 Modoc Rd A
\$1,000,000	228 Jesmary Ln
\$1,045,000	1636 Calle Canon
\$1,055,000	634 Fremont Pl
\$1,099,000	1777 Calle Poniente
\$1,148,000	14 SOLANA CT
\$1,150,000	4022 Primavera Rd B
\$1,184,000	401 Chapala St 205
\$1,200,000	480 HARVARD LN
\$1,275,000	3736 State St 110
\$1,400,000	516 LA MARINA
\$1,480,000	3933 Camellia Ln
\$1,500,000	2826 Verde Vista Dr
\$1,550,000	3026 Serena Rd
\$1,600,000	400 E Pedregosa St B
\$1,600,000	840 Anza Dr
\$1,649,000	811 E Pedregosa St 2
\$1,650,000	1246 N Ontare Rd
\$1,657,500	1224 CAMINO PALOMERA
\$1,755,000	3645 La Entrada
\$1,760,000	518 Peregrina Rd
\$1,795,000	669 Del Parque Dr C
\$1,800,000	3411 Chuparosa
\$1,859,000	403 Conejo Road
\$1,905,000	3717 Dixon St
\$1,905,000	998 Cieneguitas Rd

Santa Barbara-CONT'D	
\$2,100,000	722 Rockwood Dr
\$2,150,000	247 Canon Dr
\$2,160,000	777 Calabria Dr
\$2,335,000	1716 Hillcrest Rd
\$2,400,000	240 La Vista Grande
\$2,400,000	214 Salida Del Sol
\$2,475,000	213 Calle Alamo
\$2,480,000	1637 Miramesa Dr
\$2,725,000	1263 Dover Ln
\$2,725,000	216 La Vista Grande
\$3,050,000	710 LAS CANOAS PL
\$3,300,000	3115 Calle Noguera
\$3,900,000	2470 Calle Almonte
\$4,250,000	1159 Palomino Rd
\$4,950,000	982 Jimeno Rd
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\$1,687,077	Avg
\$1,575,000	Median
54	Sales

Summerland	
\$2,900,000	2541 Whitney Ave

SOUTH COUNTY TOTAL	
154	SALES
\$2,216,092	Avg. Price
\$1,400,000	Median
111	SALES OVER 1 MILLION

SOUTH COUNTY TTL. (Excluding Luxury)	
125	SALES
\$1,439,792	Avg Price
\$1,200,000	Median

SFR ONLY (Excluding Luxury)	
72	SALES
\$1,848,867	Avg Price
\$1,570,000	Median

Condo ONLY (Excluding Luxury)	
53	SALES
\$884,069	Avg Price
\$825,000	Median

ALL SFR ONLY	
98	SALES
\$2,870,894	Avg Price
\$2,040,250	Median

ALL CONDO ONLY	
56	SALES
\$1,070,190	Avg Price
\$842,500	Median

CASH ONLY	
34%	

Luxury: Hope Ranch, Montecito Beachfront and greater than 10million